Santiago A. Varela Seoane

Department of Economics
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Education

Ph.D. in Economics, Stanford University — 2021–present
Expected completion date: June 2027.
Committee: Liran Einav, Hunt Allcott, José Ignacio Cuesta.

M.A. in Economics, Universidad de Montevideo — 2021
B.A. in Economics, Universidad de Montevideo — 2017

Research Fields

Industrial Organization, Public Economics

Working Papers

Quality Regulation in Intermediation Markets: Evidence from the Real Estate Brokerage Industry *[Job Market Paper]*

Optimal Green Retailing: Theory and Evidence, July 2025
with Christoph Semken, Amelie Michalke, Lennart Stein, Freek van Sambeek, Benjamin Oebel, Tobias Gaugler, and Hunt Allcott

Work in Progress

Subsidy Design in the Electric Vehicle Charging Industry
with Tess Snyder

Access to Patent Information and Industrial Location Choice

Research Experience

Research Assistant to Prof. Hunt Allcott, Stanford University — 2024-2026
Research Assistant to Prof. José Ignacio Cuesta, Stanford University — 2022-2023
Research Assistant to Prof. Daniel Ferrés, Universidad de Montevideo — 2016-2021
Research Assistant to Prof. Juan Passadore, EIEF — 2020

Teaching Assistanships

Stanford University, Department of Economics — 2023-2026
Undergraduate: Imperfect Competition, Climate Change and Global Inequality, Game Theory and Economic Applications.

Stanford University, Public Policy Program — 2024-2025
Undergraduate: Economic Policy Analysis.
Graduate (MPP): Economic Policy Analysis for Policymakers.

Universidad de Montevideo, Business and Economics School — 2015-2020
Undergraduate: Linear Algebra, Calculus, Econometrics I, Econometrics II, Mathematical Economics II.

Fellowships and Awards	Leonard W. Ely and Shirley R. Ely Graduate Student Fellowship, SIEPR	2026
	Outstanding Teaching Assistant Award, Stanford University	Spring 2025
	Graduate Fellowship, Stanford University	2021
	Masters Fellowship, Universidad de Montevideo	2018
	Dean's List, Universidad de Montevideo	2015-2017
	Academic Excellence Fellowship, Universidad de Montevideo	2013
Presentations	Stanford-Berkeley Energy and Environmental Economics Fest	2025
Programming Skills	*Fluent:* R, Python, Stata, LaTeX	
	Basic: SQL, Matlab, Mathematica	
Service	Stanford Industrial Organization Workshop, student organizer	Winter 2025
Languages	Spanish (native), English (fluent), Portuguese (basic), Italian (basic)	

Last updated: November 14, 2026